



# FIN-118 - Management Accounting in Telecommunications

## **Description**

### \*This course is also available as a live distance learning course\*

A 5-day Training Program to provide participants with the concepts and tools of management accounting and its use to improve performance in today's competitive telecom environment.

## **Objectives**

- Provide participants with the fundamental principles and roles of accounting and management accounting
- Present tools and techniques of management accounting adapted to today's fast evolving telecommunications environment
- Provide participants with the knowledge of costing, budgeting, planning and measuring performance
- Equip participants with the fundamental principles of networks and how network elements drive costs
- Present useful methods for project valuation

## **Topics**

#### **Fundamental principles of accounting**

- Fundamentals of financial statements
- Income (profit & loss) statement
- Balance sheet
- Cash flow statement
- Statement of retained earnings
- Financial statement build-up exercise
- Financial ratios

### Management accounting

- Role of management accounting
- Differences with financial accounting
- Impact on decision and strategy

#### **Cost accounting**

- Types of costs
- Revenue recognition and cost allocation
- Costing methods

#### **Network overview: What to cost**

- Network generalities
- The evolution of wireless networks
- 2G networks
- 2.5G networks
- 3G networks
- 4G networks

## **Activity Based Costing (ABC)**

- Definition
- Systems
- Cost and cost drivers
- Telecom case

## **Budgets and budgeting**

- Types of budget
- Main components of budgets
- Financial models
- Budget vs. forecast
- Variance analysis
- Latest budgeting trends

### Strategic measurement systems

- Fundamentals of strategic measurement systems
- Balanced scorecard
- Key Performance Indicators (KPIs)
- Dashboards
- Role of finance
- Benefits of balanced scorecards in budgeting

#### **Analyzing business investments**

- Investment analysis
- Cost of capital and hurdle rate
- Analysis methods and tools

# **Target Audience**

• Telecommunications managers and executives looking to complement their skill-set by gaining a good understanding of management accounting

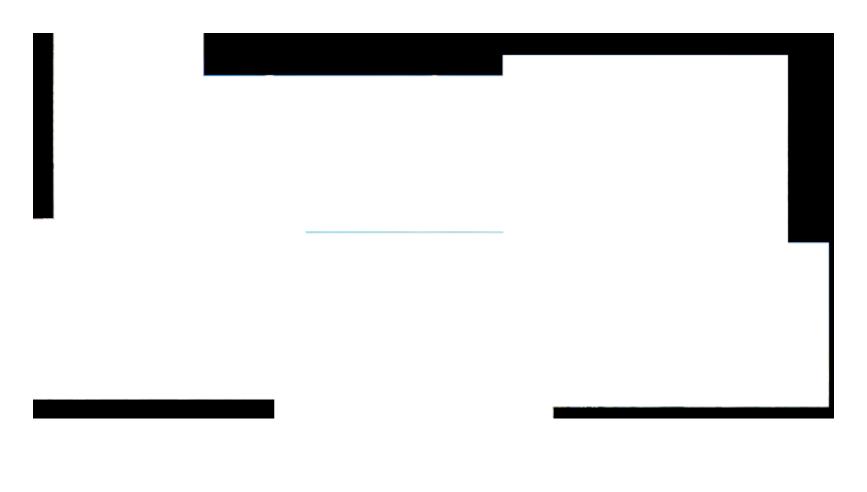
## Methodology

A combination of engaging activities and dynamic presentations to stimulate and maximize participants' learning.



# Location

A selection of Neotelis' training courses is held in various cities around the world. Please contact us at training@neotelis.com for the complete Yearly Training Calendar.



Neotelis can also deliver in-house sessions of this course specifically for your organization. Please contact us at <a href="mailto:training@neotelis.com">training@neotelis.com</a> for more information and a Proposal.

## **About Neotelis**

Neotelis provides training, consulting, conferences and publications to the telecommunications industry worldwide. Its team of senior experts has trained thousands of executives and managers working for operators, regulators, policy-makers and governments in over 120 countries around the world.



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