



**Neotelis, Execulink Telecom, and Canada's Telecommunications Hall of Fame
Internship Opportunity & Training Program, Summer 2011**

Overview:

The Neotelis, Execulink Telecom, and Canada's Telecommunications Hall of Fame Internship Opportunity is comprised of a training program and internship placement. The "Mini MBA in Telecommunications" training program will be conducted by Neotelis, a Montreal based company providing telecom training in Canada and internationally (www.neotelis.com). The internship program will be provided by Execulink Telecom (www.execulink.com), an independent, Ontario-based telecommunications service provider offering internet, telephony and cable television services. The partners of this program have been brought together by Canada's Telecommunications Hall of Fame (www.telecomhall.ca), as one of several new initiatives under its Education Program that are designed to nurture and encourage entry and development of young talent in telecommunications in Canada.

Internship Opportunity – Product Lead:

Execulink Telecom - Kitchener, Ontario

8 Weeks – Summer of 2011

Execulink Telecom offers a variety of telecommunications services and network options allowing our customers to benefit from leading technology solutions based on their unique requirements. These services are available to all levels of industry, encompassing business, enterprise, government and residential customers.

As the Product Lead you will play an active role in the implementation and rollout of both new products and product updates. In addition to product design and testing, you will prepare and communicate processes, product information and training internally to the sales and support teams. (they are only here for the summer, so I don't think there is time to become a SME with the ability to train business customers

As the Product Lead you will

- Follow best project practices within the group to meet project goals, customer satisfaction and the delivery of products/services to customers on time.
- Develop an understanding of customer needs and product capabilities to contribute to the design of customer focused solutions.
- Be actively involved in completing the activities required to successfully define and rollout new products and product updates. Application of technical aptitude will be a key focus of these activities.
- Work closely with Sales Teams to understand customer requirements and assist in both solution design and delivery.
- Develop and deliver product and service training.

The ideal candidate for this roll will have...

- Strong ability to multi-task and manage a number of high priority items within a fast paced environment.
- Strong project management and organizational skills.
- Excellent written and oral communication skills.
- Strong technical aptitude with an interest in telecommunications.
- The ability to develop and deliver highly effective presentations.
- Excellent attention to detail and quality with the ability to meet deadlines.
- Strong abilities in MS Office programs.
- Proven ability to work collaboratively in a team environment.
- A demonstrated positive attitude, patience and understanding, dedication and commitment.

Training Program:

Neotelis – Montreal, Quebec

2 Week Training Program – July 11-22, 2011

Participation in Neotelis' 10-day "Mini MBA" program is designed to equip participants with the cross-functional knowledge, skills, tools and techniques to excel in telecommunications management.

The program is led by seasoned industry professionals with real-life experience in the telecommunications industry, and offers an intensive business look at the core areas necessary for personal and organizational success in telecommunications in Canada and around the globe.

The 2010 Mini MBA in Telecommunications was comprised of participants from 4 different continents.

[Click here](#) for more details on the Neotelis "Mini MBA in Telecommunications" Training Program.

Qualifications:

- Current HBA1 student at the Richard Ivey School of Business
- Telecommunications work experience and/or a demonstrated interest in building a long term career in the telecom industry

Submission Details:

- Submit your cover letter, resume, transcript and a brief written response (500 – 800 words) to the question: "What must Canada do over the next ten years to safeguard our country's place as a world leader in telecommunications business and innovation?"
- Application deadline date is February 7, 2011
- Selection of the Ivey candidate will be announced in February 2011