



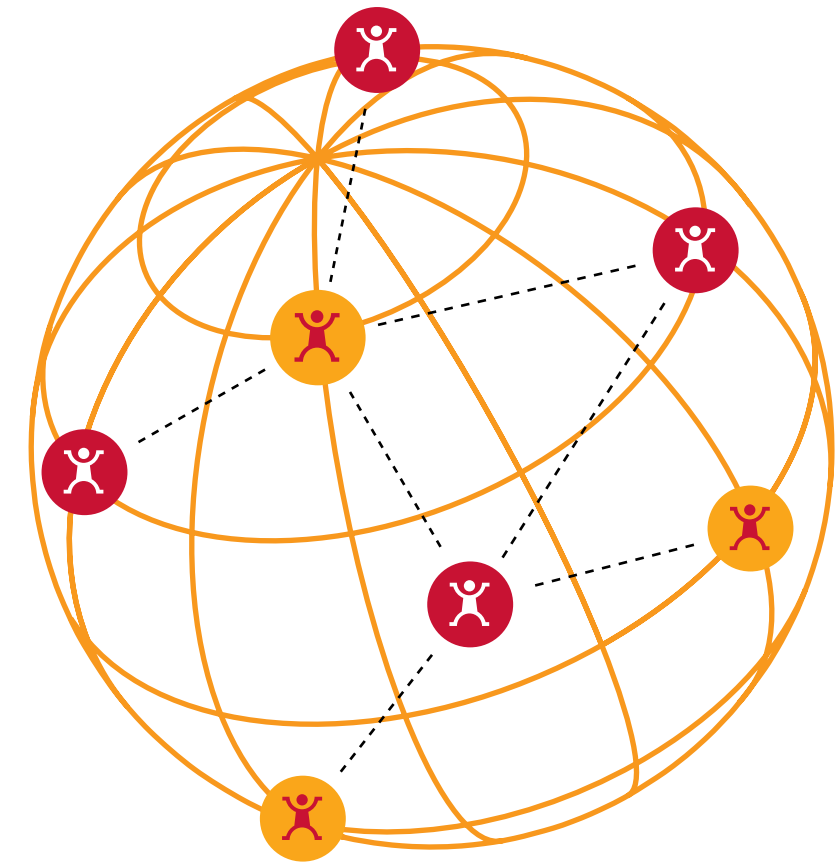
Our Mission

Maximize our clients' success by providing concrete, practical and innovative expertise and solutions.



Our Values

- **Constant commitment** to the attainment of our clients' business objectives.
- **Resourcefulness** in the analysis and response to business opportunities and challenges.
- **Neutrality** and **impartiality** in the provision of advice to our clients.
- **Close collaboration** and **teamwork** with our clients.
- A **proactive** and **dynamic approach** in delivering tangible results.
- **Integrity, trust** and **respect** with clients, collaborators and partners.



A world of solutions



Neotelis

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Neotelis A Partner of Choice

Neotelis assists telecommunications organizations worldwide to face the specific challenges of the global competitive environment by providing a wide array of business solutions, consulting expertise and training services. Neotelis has collaborated with clients in Africa, the Americas and the Caribbean, Asia, Europe, the Middle East and Oceania. Over the last 20 years, our senior executives and consultants have participated actively in the review, development, introduction and management of strategic and operational plans and activities of operators, regulators, governments and policy-makers.

Neotelis can add significant value by bringing neutral, unbiased expertise, and contribute substantially to the success of your organization.

Consulting Services

Neotelis has developed extensive multidisciplinary expertise in providing consulting services to all stakeholders in the telecommunications industry. Our consultants have the primary objective of providing clients with the solutions, action plans and expert advice necessary to meet the complex realities of industry liberalization and market globalization. Our goal is to assist clients at every phase of their organization's development and contribute to their prosperity and growth.

At **Neotelis**, we know that each client's business context is unique. We therefore personalize and customize our consulting services so that you can fully benefit from our expertise and obtain rapid results tailored to your needs.

For further information on our consulting services, please contact us at consulting@neotelis.com.

Strategy & Management

- Strategy review & development
- Commercial planning & management
- Optimization of business methods & processes
- Mergers, acquisitions & partnership development
- Business intelligence & benchmarking
- Corporate communications & public relations
- Leadership & effective management

Marketing & Sales

- Marketing & sales management
- New product development & introduction
- Marketing research & forecasting
- Customer service & call center
- Negotiation & management of interconnection agreements
- National & international carrier relations

Engineering & Operations

- Network technologies
- Network planning & evolution management
- Traffic engineering & management
- Logistics & operations management
- Information technologies & systems
- Project management

Areas of Expertise

Finance

- Financial management
- Investment analysis
- Accounting & audit
- Telecom billing
- Revenue assurance & fraud management
- Cost optimization
- International accounting & settlements

Human Resources

- Human resources management
- Organizational development
- Change management
- Corporate culture
- Training management
- Industrial relations

Policies & Regulations

- ICT policy development
- Liberalization & privatization strategies
- Governmental & regulatory affairs
- Regulatory management
- Telecommunications law

Training Services

In the ever-changing and highly competitive world of telecommunications, well-trained employees are critical to success. In order to empower telecom organizations, **Neotelis** offers a wide range of Training Programs in the key areas of the telecommunications sector. Our Training Programs are a balanced mix of theory and practice: formal presentations on the main concepts, hands-on workshops and live discussions on participants' business realities and issues.

Our Training Programs are held at regular intervals in selected cities around the world. **Neotelis** can also provide Training Programs tailored to the specific needs of your organization at the location of your choice.

For further information on our training services, please contact us at training@neotelis.com.